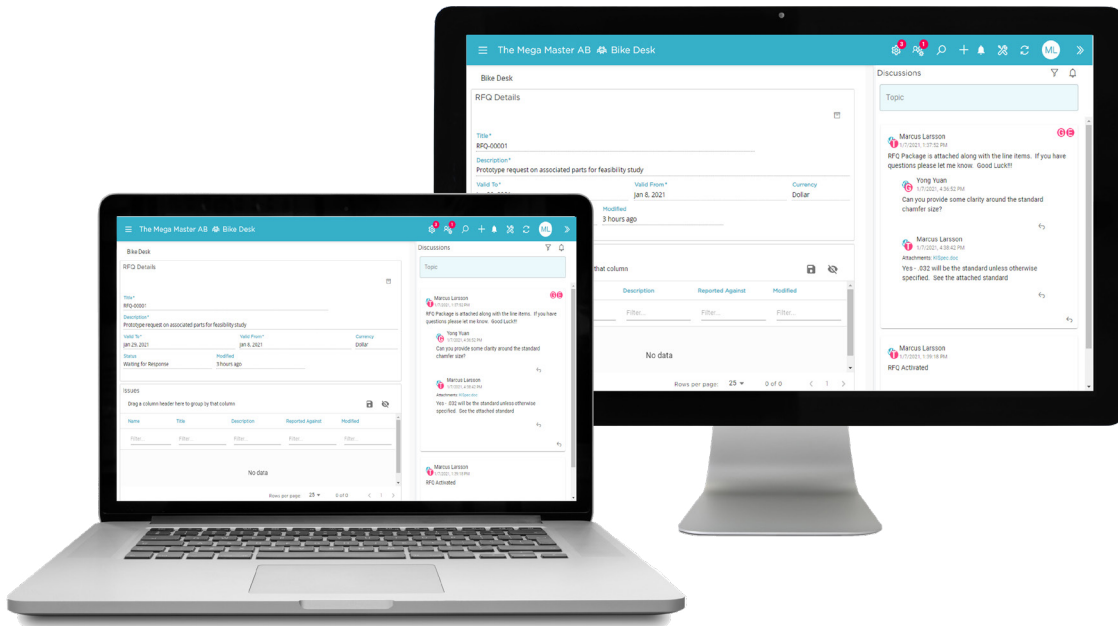# SEAMLESS PARTNER COLLABORATION AROUND ENTERPRISE DATA

The Future of B2B Collaboration

TECHNIA Exchange Hub is a simple, integrated hub connecting global stakeholders across the entire value chain. Streamline business operations in real-time, regardless of data volume, sources, systems, or formats. Enjoy sustainable remote working – safe from privacy and data security risks.

Exchange Hub can be deployed either as a standalone cloud (SaaS) solution or integrated into your existing system, such as PLM. Exchange Hub was built from the ground up with a cloud-first approach that helps to support flexible adoption. So, what are you waiting for?

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Exchange Hub

Do your partners require data from multiple systems to work effectively with your organization?

Ideally, they would access an online portal providing a holistic view into the required information. This approach not only helps to cut cost and wasted time, but improving the quality of your information-sharing also reduces manual routines, follow-ups, rework and recalls.

As many organizations have multiple internal enterprise systems, partners often struggle to find or gain access to the right information touchpoints. This can be a costly issue to solve.

Communicating changes to your partner community is time-consuming. And you also run the risk of introducing errors based on outdated data. Or not having all of the data necessary to effectively execute the changes required.

Ensuring that business critical information is treated in a secure and coordinated manner is vital. So, understandably, most organizations prefer not to provide direct partner access to their internal business systems.

But these challenges are all a thing of the past, with TECHNIA Exchange Hub.

Today, TECHNIA Exchange Hub addresses these common challenges and provides rapid results:

- ✓ Reduce the time and effort needed when interacting with suppliers, manufacturers, and partners

- ✓ Protect your IP – share product data in a secure and controlled manner

- ✓ Keep control of your data quality and integrity

- ✓ Ensure that your partners deliver according to the contract by having the right information available

- ✓ Reduce the time needed to process a change

- ✓ Reduce the cost of quality by ensuring that the correct documentation is used

- ✓ Monitor the performance of your partners in real time

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For You (The OEM)

- Buyer management to enable procurement to organize commodities and partners more easily
- Partner visibility and privacy to ensure not only your IP protection but also your partners privacy when collaborating or providing quotes
- Automated notification of releases and changes to remove the manual packaging of data for downstream partners
- Enable input from design partners during the change process to help reduce time and overall cost on proposed product changes
- RFx collaborative processes that enable upfront collaboration on design ideas through formal RFQ processes
- Standards library management to ensure your partners have access to other documentation and specifications required to do business
- Workflow templates to ensure desired processes are followed by the partner based on your organization's requirements

For Your Partners

- Groups to manage access to specific items ensuring you meet security requirements
- Part access and related information
- Bill of Materials (BOM) access and specifications
- Change documentation access
- Consume changes to assigned parts and items
- Consume or raise issues and deviations
- Role based access to standards library and documentation
- In context collaboration
- Create quotations / supplier response on RFx
- Provide input during the change process
- Workflow tasks to ensure process requirements are met

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Exchange Hub

Collaborate & Share
With an ecosystem that allows you to connect with stakeholders and collaborate around data from different enterprises.

Secure Environment
Safely exchange data through straightforward collaboration & structured storage without losing data sovereignty.

Connect to Your Digital Community
Curate your ideal digital business network within an ever-growing marketplace.

Track Performance
Stay updated with the most recent statuses of all changes, deviations, and issues.

Productivity & Efficiency
Reduce costs, eliminate paperwork, and improve supplier relationships across your base.

Fast On-Boarding
Streamline partner training with simple, structured on-boarding.

#1 Knowledge Leaders in PLM

At TECHNIA, we pave the way for your innovation, creativity, and profitability. We combine industry-leading Product Lifecycle Management tools with specialist knowledge, so you can enjoy the journey from product concept to implementation.

Our experience makes it possible to keep things simple, personal and accessible so that together, we transform your vision into value. With over 30 years' experience, more than 6000 customers worldwide and world-class knowledge in PLM & Intelligent Engineering, we work together as true partner and extension of your team to create an exceptional PLM experience.

Our team of more than 680 people work from 32 locations around the world, across vertical industries, delivering a premium service with a global infrastructure and a local presence. We adopt the latest technology and agile methodologies so, even as technology changes, our relationships last a lifetime.

Discover more at www.technia.com/software/exchange-hub

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